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SURVEY METHODOLOGY & SAMPLE CHARACTERISTICS

The Survey of American Lawyers at Major Law Firms is a survey of partners, associates, of counsel and contract lawyers with law firms in the United States with at least 25 lawyers. The Survey of American Lawyers at Major Law Firms excludes lawyers working for government, private corporations that are not law firms, law professors, and all law firms with fewer than 25 lawyers. Many Primary Research Group surveys are international in scope; however, only law firms in the United States are included in this survey.

The survey schema is based on the following formula: 60% of the organizations in the sample are drawn from law firms with 20-49 lawyers; 20% of the organizations in the sample are drawn from law firms with 50-100 partners and 20% of the sample is drawn from law firms with more than 100 lawyers.

480 law firms were randomly chosen as a frame and lawyers in these organizations were randomly sampled. Not all law firms and individuals are approached to participate in each study and there is some diversity in the sample from study to study. The sampling is stratified by the three target size categories above; these categories were further subdivided by state, according to the number of law firms found in the state, and served as a quota system for random selection within quotas defined by firm size and geographic origin. The sample size for this study was 104 law firms and 256 lawyers.

The Survey of American Lawyers at Major Law Firms never asks its survey base about particular cases that a firm has participated in or about particular clients of a firm. Data is presented in the aggregate or in sub-groupings defined by the characteristics of the individuals and firms in the sample. Some open ended questions are listed individually but anonymously.

Names of individual respondents are confidential. The names of the law firms for which individual respondents work is listed in an appendix to give survey users a better idea of the types of firms in the sample. However, lawyers are approached individually and not through any institutional arrangement with their law firm. Listing of a firm does not claim or imply any decision by an institution to participate in this survey, or imply an endorsement in any way of our products or findings.

Since the sample is chosen through random selection we cannot honor any requests for individuals who may want to participate but who have not received an invitation. This is not a reflection on any individual or firm but simply dictated by the survey methodology.

LAW FIRMS OF THE SURVEY PARTICIPANTS

Adams and Reese LLP
Becker & Poliakoff
Best Best & Krieger LLP
Blank Rome, LLP
Bone McAllester Norton PLLC
Borgelt, Powell, Peterson & Frauen
Bowles Rice LLP
Brennan, Manna & Diamond P.L.
Buckingham, Doolittle & Burroughs, LLC
Burr & Forman, LLP
Butler Snow LLP
Byrne
Cassiday Schade
Chamberlain Hrdlicka
Chambliss, Bahner & Stophel
Conner & Winters
Conroy Simberg
Dahlquist
Degan, Blanchard & Nash
Dickie, McCamey & Chilcote, P.C.
Duane Morris LLP
Dunlay
Edwards Wildman and Palmer
Ericksen Arbuthnot
FordHarrison LLP
Fragomen Worldwide
Goldberg Segalla LLP
Greenberg Traurig
Habush Habush Rottier
Hinckley Allen
Hinckley Allen & Snyder
Hoagland Longo Moran Dunst & Doukas
Hochheiser
Holland & Hart LLP
Huie, Fernambucq & Stewart, LLP
Husch Blackwell LLP
Ingram
Jackson Lewis P.C.
Johnson & Bell, Ltd
Jones Day
Kaufman Canoles
Keller and Heckman LLP
Kerr Russell
Kutak Rock LLP
Lamb McErlane, P.C.

Loeb & Loeb LLP
MacElree Harvey, Ltd.
Marshall Dennehey Warner Coleman Goggin
Martin, Clearwater & Bell LLP
Mayer Brown LLP
McDonald Hopkins
McGlinchey Stafford
MDMC
Messner Reeves LLP
Middleton Reutlinger
Mintz Levin, P.C.
Morrison Foerster LLP
Motley Rice LLC
Murchison & Cumming, LLP
Naman, Howell, Smith & lee
Neal & Harwell
O'Bryan Brown and Toner
Ogletree Deakins Nash Smoak & Stewart PC
Pannone Lopes Devereaux & West
Parr Brown Gee & Loveless
Perry
Phillips Nizer LLP
Preti Flaherty Beliveau & Pachios
Pullman & Comley, LLC
Rhoads & Sinon LLP
Roberts & Bishop
Robinson Waters & O'Dorisio
Rothman
Rubin
Sanchez Daniels & Hoffman LLP
Sanders Warren & Russell LLP
Scheef & Stone, L.L.P
Sheppard, Mullin, Richter & Hampton LLP
Shulman Rogers
Shumaker Loop & Kendrick, LLP
Shumaker, Loop & Kendrick
Silverman Acampora LLP
Sirote & Permutt, P.C
Skadden, Arps, Slate, Meagher & Flom LLP
Smith Currie & Hancock LLP
Snell & Wilmer LLP
Sprouse Shrader Smith PLLC
Staas & Halsey LLP
Starnes Davis Florie
Stites & Harbison
Sugarman Rogers Barshak & Cohen PC
Sunstein Kann Murphy & Timbers LLP
Taft Stettinius & Hollister LLP

Thacker Martinsek LPA
VanCott
Vandeventer Black LLP
Welborn Sullivan Meck & Tooley, P.C.
Weston Hurd LLP
Whiteford, Taylor & Preston LLP
Wilson Elser
Wilson Worley, P.C.
Wong Fleming, P.C.
Wood Smith Henning & Berman
Wright Lindsey & Jennings

THE QUESTIONNAIRE

CHAPTER 1 – Introductory Information

1. Please give us the following contact information
 - A. Name:
 - B. Law Firm:
 - C. Work Title:
 - D. Email Address:
 - E. Phone Number:

2. How old are you
 - A. Under 30
 - B. 30-39
 - C. 40-49
 - D. 50-59
 - E. 60 or Over

CHAPTER 2 – Mobile Devices & Computer Hardware

3. Are you male or female?
 - A. Male
 - B. Female

4. Your law firm has approximately how many lawyers?
 - A. 20-49
 - B. 50-99
 - C. 100-200
 - D. More than 200

5. Which of the following phrases best describes your role in your law firm:
 - A. Partner
 - B. Associate
 - C. Associate, non-partner track or Short Term Contract
 - D. Of Counsel

6. What percentage of your work time would you say is accounted for by work on litigation?

7. by Self-Described Skill Level with Computers and the Internet
 - A. Don 't really know how to evaluate my skills
 - B. Not very proficient with computers or the internet
 - C. Can't say I am really tech savvy but know the basics
 - D. I consider myself pretty tech savvy
 - E. I am the technology go-to-person others come to for help

8. In what area of the law would you say you are most adept and expert? (i.e. real estate law, bankruptcy, employment law, intellectual property personal injury, maritime law, etc.)

CHAPTER 3 – Mobile Devices & Computer Hardware

9. Which of the following types of mobile devices are provided to you by your firm? (choose all that apply)
 - A. Smartphone
 - B. Tablet Computer
 - C. Laptop

10. How satisfied are you with the access to the law firm website that you have with your tablet computer?
 - A. Highly dissatisfied
 - B. Dissatisfied
 - C. More or less satisfied
 - D. Quite satisfied
 - E. Highly satisfied

11. About what percentage of the online legal research that you do is conducted on the following devices
 - A. Your smartphone
 - B. Your tablet computer
 - C. Your laptop
 - D. Fixed workstation computer

12. What do you use your tablet for at work?

13. Compare your tablet to your laptop or desktop computer as a platform for document preparation.

14. If you have a tablet computer how does it save you time?

15. Do you use some form of detachable or auxiliary keyboard with your tablet?

- A. Yes
- B. No

16. How much word processing and writing do you do with your tablet compared to other computing devices?

- A. None or Almost None
- B. Just Emails and Notes
- C. Starting to transition from my laptop or desktop
- D. I do most of my writing on my Tablet now

17. Which brand of tablet do you own?

- A. Samsung
- B. Apple
- C. Google
- D. Asus
- E. Lenovo
- F. Other (please specify)

18. Do you use any of the following products?

- A. Office for Android
- B. Office for iPad

19. Do you personally use any of the following:

- A. Google Drive
- B. Dropbox
- C. Box.com

20. What are your favorite iPad and Android Apps and what do the apps accomplish?

21. Has your tablet computer helped you increase your billable hours?

- A. Yes
- B. No

22. If your tablet has helped you to increase your billable hours how did it do so?